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## **AVIA WINS UK ROYAL MAIL CONTRACT**

Hot on the heels of AVIA Truck's recent re-branding exercise, is news that UK's Royal Mail has signed a purchase agreement with AVIA. This covers the supply of AVIA D75 chassis cabs with box van bodies and support services over the next five years. The award of this contract follows the recent acquisition of DAEWOO AVIA a.s. ("AVIA") by Odien Capital Partners ("ODIEN").

Speaking from Prague, Andy Granger, AVIA's Marketing and Sales Director, was delighted with the outcome. "As one of the UK's leading and most demanding fleet operators, Royal Mail's decision to buy AVIA trucks shows confidence in both the product and the AVIA company. This contract is a tribute to our R and D staff and our production department, both of whom worked on a customer focussed programme to produce the Royal Mail specification."

Strict back to back tests by Royal Mail showed the AVIA D75 to have the best fuel consumption figures in the 7.5 tonne gvw class.

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Editor's note

AVIA is a leading producer of middle weight trucks with production facilities based in Prague, Czech Republic. High investment in modern production facilities and its location at the heart of Europe have also made AVIA a regional centre of excellence for O.E.M. presswork, cataphoretic painting and industrial tool-making. ODIEN, a private investment firm with regional offices in Prague and Istanbul, recently acquired AVIA from Daewoo Motor Corporation.

Royal Mail provides an essential public service in the UK delivering 84 million items a day to 27 million addresses. Royal Mail has one of the UK's largest vehicle fleets totalling over 30.000 vehicles.

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# **AVIA**

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